

**Attachment A:**  
**FHA PowerSaver Pilot Program (PowerSaver)**  
**Criteria for Expressions of Interest from Lenders**

**Introduction**

Lender participation in the PowerSaver program is voluntary. FHA intends to select a limited number of *currently active Title I lenders* to participate in the Program to supplement the lenders previously selected through the November 10, 2010 Notice, published at 75 FR 69112.)

Currently active Title I lenders interested in participating in the PowerSaver program must submit an Expression of Interest using the format below and *following the information contained in the Title I Letter for this attachment*. Lenders that fail to do so will not be considered for participation.

As noted in this Title I Letter, all properly submitted comments and communications submitted to FHA in connection with this PowerSaver program will be available for public inspection and copying. Expressions of Interest should not contain any proprietary information. FHA may seek additional information from lenders that submit Expressions of Interest. Such information would also be available for public inspection and copying.

Expressions of Interest are non-binding. FHA will execute contracts with participating lenders after reviewing all Expressions of Interest for the PowerSaver program.

**Submission Instructions**

To be considered for participation in the PowerSaver program, a lender must email its Expression of Interest to [FHAPowerSaver@hud.gov](mailto:FHAPowerSaver@hud.gov) by November 17, 2013. Late submissions and Expressions of Interest not submitted to [FHAPowerSaver@hud.gov](mailto:FHAPowerSaver@hud.gov) will not be considered for participation in the Program.

Expressions of Interest must address each of the 10 factors identified below (labeled I

through X). There is no minimum or maximum page number or required format for Expressions of Interest. Lenders should provide whatever manner of information they believe would be most relevant to FHA in evaluating their Expression of Interest in participating in the PowerSaver program. Each Expression of Interest must also contain a one page executive summary that sequentially summarizes the factors addressed below.

### **Factors to be Addressed in Expressions of Interest**

#### *I. Contact Information*

Institution Name:

Address:

Contact Name, Title, Phone Number and Email Address:

#### *II. Statement of Interest*

Please describe your institution's interest in potentially participating in the PowerSaver program. FHA is interested in understanding the reasons for your interest, how it fits with your business strategy and goals, and how, specifically, your institution would be able to meet the goals of the PowerSaver program as described in this Title I Letter.

#### *III. Status as an Approved Title I Lender*

Please provide evidence that your institution has a valid Title I contract of insurance and is approved under the requirements of 24 CFR part 202 to originate, purchase, hold, service, or sell loans insured under Title I regulations at 24 CFR part 201.

#### *IV. Experience with Title I and Similar Lending Initiatives*

Please describe your experience successfully originating and/or servicing small loans, home equity loans, second liens, FHA section 203(k) rehabilitation loans and/or Title I Property Improvement loans.

If your institution does not have such experience and capacity, please describe how any other experience is relevant to determining your institution's ability to participate in the PowerSaver program.

#### *V. Computer System Capabilities*

Please provide evidence of your institution's technical capability to interface with FHA through FHA Connection.

Note: Participating lenders will be required to have the technical capability to interface with any other computer systems utilized by FHA or its contractors pertaining to the PowerSaver program.

#### *VI. Audit and Reporting Capabilities*

Please provide evidence of your institution's capacity to provide timely reports to FHA on origination and performance of loans under the PowerSaver program, including an electronic loan package to FHA for a random sample of loans chosen for quality reviews.

#### *VII. Collaborative Capacity*

Please provide evidence of your institution's capacity to work with public sector agencies, nonprofit organizations, utilities, and/or home improvement contractors.

#### *VIII. Projected Activity and Markets*

Please describe the volume of lending your institution anticipates doing under the PowerSaver program, which has been extended through the expiration of the program on May 4, 2015, and the markets you intend to serve.

#### *IX. Product Plan and Business Model*

Please describe your institution's product plan and business model as you envision it for lending under the PowerSaver program. Specifically, please respond to the following questions:

(1) Will you originate and service loans, or originate only? (2) What do you expect in terms of loan performance? (3) What steps will you take to ensure the lowest cost of financing for consumers? (4) How will you market the product? (5) To what extent will you work with public agencies, contractors, utilities, and other organizations? (6) How will you ensure quality control of contractors? (7) Will you hold loans, sell whole loans and/or issue securities backed by pools of loans, or some combination?

Note: As noted, Expressions of Interest are non-binding. The purpose of this question is to get a sense of your institution's intent at this stage, understanding that specifics may change.

#### *X. Final Comments*

Please provide any additional information that would be relevant to FHA in evaluating your Expression of Interest to participate in the PowerSaver program, either as a narrative response or attachment(s), or both.